



PRITCHETT  
RUMMLER - BRACHE

## *Positive Leadership to Drive Change*

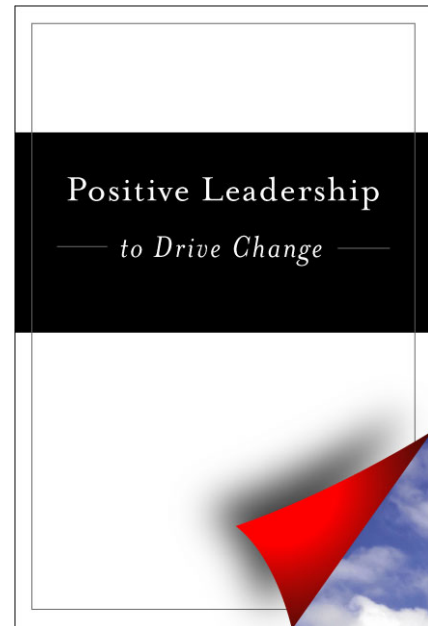
It's said that some 50 to 70 per cent of how employees perceive their organization's climate can be traced to the actions of one person: *the leader*. More than anyone else, the boss creates the conditions that directly determine people's ability to work well. The leader's emotional state and behavior toward others heavily influence how employees feel and perform.

Particularly during the stress of organizational change, everyone watches the boss. The leader sets the performance standard. People take their emotional and behavioral cues from the top—that is, from the person they report to, plus from others still higher in the chain of command. The more emotionally demanding the situation, the more positive and motivation-minded leaders need to be.

*Positive Leadership to Drive Change* positions leaders to act as their groups' emotional guide...to counter the negative side-effects of change...to bring out everyone's best at the very time it's needed most. Centered around Dr. Price Pritchett's "9 Cycles of Behavior" coaching methodology, the session provides breakthrough insights and explicit techniques participants can use immediately to:

- Effectively manage their *own* emotions
- Keep people engaged and productive
- Protect the organization's energy level and spirit
- Deal more effectively with difficult people
- Reduce resistance and workplace conflict
- Help create a resilient, can-do culture
- Drive toward successful change

These leadership competencies have become crucial in today's world of high-velocity change.



*Engaging your people through positive leadership hence building strong relationship* is key to creating productive work group during time of change. This workshop provides the positive leadership model and the guidelines for giving recognitions and praises to co-workers. It helps reduce the stress of organizational change by building a work place that promotes open, respectful positive relationship.

### **Topics Addressed**

- The Contagious Emotions
- The Leader as Emotional Guide
- The Person-to-Person Positive Leadership Model
- The Power of Demeanor
- The Power of Attention and Approval
- The Power of Positive Guiding Questions
- The Power of Positive Words
- The Power of Funny

### **Primary result**

Participant identify positive words and actions for building strong and positive relationship with co-workers